# ONLY ATTACHED DOCUMENTS ARE ACCEPTABLE NON NEGOTIABLE

Kindly find below and attached a purchase offer of a Fresh Cut [FC] Bank Guarantee [BG] & Standby Letter of Credit [SBLC] from our represented platform.

### \*NO SLIGHTLY SEASONED BG

## <u>Description of Instrument: PURCHASE</u> <u>Description of Instrument: PURCHASE</u>

- 1. Instrument: Cash backed BG/SBLC
- 2. Currency: EURO
- 3. Age of Issue: Fresh Cut/New Issue
- 4. Issuer Bank [From HSBC or Deutsche Bank]
- 5. Contract amount: EUR XXX Million
- 6. First Tranche: XXX,000,000 Euro Denomination
- 7. Price Fee: 48+2 (Invoiced 50)
- 8. Commission/Consultant Fees: Two Percent (2%) of Face Value, (50/50 seller/buyer side)
- 9. Consultant Fees: One (1%) Percent for Seller's Side[CLOSED]
  One (1%) for Buyer's Side[OPEN] Starts with U
- 10. Delivery Term: By SWIFT MT 760
- 11. Payment Term: By MT103
- 12. Hard Copy: By Bank Bonded Courier
- \*\*\* Required 50-55% face value POF
- \*\*\* Required Current bank statement
- \*\*\* Required 2 Scanned business cards of the 2 bank officers that signed the bank statement

## PROCEDURES FOR FC BG'S

THIS DOCUMENT IS ACCEPTED ONLY WITH FACULTY OF DIVISION AND SUBSTITUTION

#### 1. BUYER SUBMITS LOI TOGETHER WITH COMPLIANCE DOCUMENTS:

1	CLIENT INFORMATION SHEET	YES
2	STATEMENT OF NON-SOLICITATION OF FUNDS	YES
3	BOARD OF RESOLUTION	YES
4	LETTER OF AUTHORITY TO VERIFY THE FIRST TRANCHE	YES

	FUND	
5	IRREVOCABLE FEE PROTECTION AGREEMENT COVERING ALL IDENTIFIED BENEFICIARIES FOR BOTH SIDES	YES
6	CLEAR COLOR COPY OF THE BUYER SIGNATORY'S PASSPORT	YES
7	CERTIFICATE OF INCORPORATION	YES
8	FRESH TEAR SHEET OR FRESH ACC. BALANCE OR B.C.L. OF POF	YES
9	2 BANK OFFICERS THAT SIGNED DOCUMENTS (include their scanned picture of each of their business cards)	YES

- 2. AFTER SUCCESSFUL DUE DILIGENCE, SELLER COUNTERSIGNS THE LOI WITH FULL PROFORMA INVOICE AND PROCEEDS AT (ATV) AUTHORIZATION TO VERIFY BY HIS BANK. THE BUYER DEPOSITS IN THE 2 (TWO) BANKING DAYS, THE LOI PACKAGE AND HIS LETTER OF INSTRUCTIONS FOR DELIVERY OF SWIFT MT 799 AS FOR (ANNEX 2) AT HIS BANK AND SEND THE COPY ACKNOWLEDGMENT RECEIPT SIGNED, DATED AND STAMPED BY HIS BANK TO TE SELLER BY MAIL. THE SIGNED LOI BECOMES A LEGALLY BINDING CONTRACT (AGREEMENT) BETWEEN THE PARTIES.
- 3. WITHIN 2 BANKING DAYS, THE BUYER'S BANK HAS TO SEND TO THE SELLER'S BANK THE <u>BLOCK FUND</u>, <u>PROOF OF FUND OR BANK CAPABILITY BY SWIFT MT799</u> IN 2 (TWO) BANKING DAYS AFTER POINT 2.
- 4. WITHIN 2 BANKING DAYS THE SELLER'S BANK WILL ISSUE A <u>SWIFT MT799 PRE-ADVICE</u> CONFIRMING THAT THE INSTRUMENT WILL BE DELIVERED VERSUS ISSUANCE BY THE BUYER OF AN ICBPO OR BPU OR BCL.
- 5. WITHIN 2 BANKING DAYS THE BUYER'S BANK WILL ISSUE A <u>SWIFT</u> MT799 MT103 FOR FULL PAYMENT OF TRANCHE TO THE SELLER'S BANK.
- 6. WITHIN 2 BANKING DAYS THE SELLER'S BANK SEND THE SWIFT MT760 DELIVERY INSTRUMENT TO THE BUYER'S BANK
- 7. WITHIN 2 BANKING DAYS RECEIVING THE INSTRUMENT BY SELLER'S BANK THE <u>SWIFT MT760BUYER'S BANK</u> MAKES ALL VERIFICATION AND WILL RELEASE THE ICBPO OR BPU AND <u>PAY BY MT103</u> IN THESE 2 (TWO) BANKING DAYS.
- 8. THE HARD COPIES OF THE BG TO BE DELIVERED <u>VIA BANK BONDED</u> <u>COURIER</u> TO THE **BUYER'S BANK** WITHIN <u>SEVEN (7) INTERNATIONAL BANKING</u> <u>DAYS</u> AFTER RECEIPT OF THE PAYMENT BY SELLER'S BANK 48 HOURS AFTER RECEIPT OF SWIFT MT760.
- 9. ALL SUBSEQUENT TRANCHES WILL BE BASED ON THE SAME PROCEDURE UNTIL COLLATERAL OR FUNDS BECOME EXHAUSTED.