



**CDH**  
Consortium  
Development  
Hospitals

Partner:



## SOFT CORPORATE OFFER · 3M · CDH MEDICALS

With full corporate legal authority and responsibility, and under the penalty of perjury confirm that, we are ready, willing and able (RWA), to begin the selling-purchasing process of the :

### 3M™ 1835



#### Disposable Surgical Face Mask 3M™ 1835

3 Ply Disposable Surgical Face Mask with the following specification: Latex Free, Hypoallergenic, Fiberglass free, Fluid Resistant, Three Ply construction. 3 pleats of folds to allow the user to expand the mask so it covers the area from the nose to the chin. Mask should be secured with an ear loop to be placed behind the ears. >99% Bacterial Filtration Efficiency (BFE) at 5 micron capacity ; >95% Bacteria Filtration Efficiency (BFE) at 3 micron capacity. Reduces exposure to blood and body fluids. Minimizes patient contamination to exhaled microorganisms. This product is intended

for use in infection control practices. Material: Spunbound polypropylene for inner and outer facings of mask. Three (3) ply, fluid resistant. Fiberglass free, latex free mask. Total length: approximately 175 mm. With : approximately 90 mm. FDA marked. In amount of 100.000.000 ( Hunderd million) masks

### 3M™ 1835FS



#### Disposable Surgical Face Mask 3M™ Projection Resistant Surgical Mask, 1835FS

The face shield is designed to provide a protective barrier against splashing; black anti-reflective band on the nose. 3M™ 1835FS mask is spray resistant to reduce the wearer's potential exposure to blood and body fluids. Minimizes patient contamination to exhaled microorganisms. This product is intended for use in infection control practices. Material: Spunbound polypropylene for inner and outer facings of mask. Three (3) ply, fluid resistant. Fiberglass free, latex free mask.

Total length: approximately 175 mm. With : approximately 99 mm. FDA marked. Comfortable ; Hypoallergenic



Partner: **3M**



### 3M™ 8810



Disposable Face Mask FFP2 / EN149, EC Certificate No 560229 with the following specification:  
Materials: Man made fibres, Product type – FFP2 Dust Mask, in amount of 50.000.000 (Fifty million)

### 3M™ 8822



Disposable Face Mask FFP2/v / EN149:2001 + A1:2009 (filtering half mask) with the following specification:  
Assigned Protection Factor 10 (APF), Materials: Man made fibres, polystyrene exhalation valve with rubber diaphragm, Product type – FFP2 Dust Mask, Valve ensures extended wearing comfort by preventing the accumulation of moisture mask, inside in amount of 50.000.000 (Fifty million) masks.



Partner: **3M**



### 3M™ 8833



3 M™ FFP3 Disposable Comfort Dust Masks with the following specification: FFP3 protects against high levels of fine dusts (up to 20xWEL) and oil or water typically found when handling hazardous powders or biological agents. Ideal for use in pharmaceuticals, ship building, foundries, grinding, construction and welding. Exhalation valve reduces moisture and heat build up, making 3M™ Disposable Dust Masks ideal for wearing over long periods of time. Adjustable nose clip helps ensure a comfortable and secure fit. Compliant with respiratory guidelines EN 149:2001 in amount of 10.000.000 unity

### 3M™ 1860



3 M™ Health Care Particulate Respirator and Surgical Mask 1860, N95 120 EA/Case with the following specification: Medical Protective Mask, Certification: DOT, FDA, SGS, CE, ISO, FCC, NIOSH approved N95, Meets CDC guidelines for Mycobacterium tuberculosis exposure control, FDA cleared for use as a surgical mask, 99% BFE (Bacterial Filtration Efficiency) according to ASTM F2101, Fluid resistant according to ASTM F1862, Respirator contains no components made from natural rubber latex, Collapse resistant cup shape design, Braided headbands, cushioning nose foam, and light weight construction for comfortable wear in amount of 10.000.000 (Ten million) masks.



Partner: **3M**



**3M™ 8210**



3 M™ Standard N95 8210 Disposable Particulate Respirator with the following specification: Medical Protective Mask, Certification: DOT, FDA, SGS, CE, ISO, FCC, Mask Type: Safe-Type, Trademark: can do OEM, Specification: CE AND ISO 13485, HS Code: 63079000, in amount of 1 0.000.000 (Ten million) masks.

**3M™ 8210V**



3 M™ Standard N95 8210V Disposable Particulate Respirator with the following specification: Medical Protective Mask, Certification: DOT, FDA, SGS, CE, ISO, FCC, Mask Type: Safe-Type, Trademark: can do OEM, Specification: 3M Cool Flow Exhalation Valve helps reduce heat build-up inside the respirator, CE AND ISO 13485, HS Code: 63079000, in amount of 10.000.000 (Ten million) masks.



**Quick Reference Guide – Disposable Respirators**  
Release 3, June 2018

<b>Product</b>	3 M™ Particulate Respirator 8210Plus	3 M™ Particulate Respirator 8110S	33M™ Particulate Respirator 8200/0 7023(AAD)	3 M™ Particulate Respirator 9210+/3 7192(AAD)	3 M™ VFlex™ Particulate Respirator 9105	3 M™ VFlex™ Particulate Respirator 9105S (small)
<b>APF</b>	10	10	10	10	10	10
<b>Class/Feature</b>	N95	N95	N95	N95	N95	N95
<b>Valve</b>	Unvalved	Unvalved	Unvalved	Unvalved	Unvalved	Unvalved
<b>Headband Attachment</b>	Ultrasonically welded	Stapled	Stapled	Stapled	Stapled	Stapled
<b>Country of Origin</b>	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials	Made in Singapore	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials
<b>Shelf Life</b>	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture

<b>Product</b>	3M™ Health Care Particulate Respirator and Surgical Mask 1860S (small)	M™ Aura™ Health Care Particulate Respirator and Surgical Mask 1870+	3M™ VFlex™ Health Care Particulate Respirator and Surgical Mask 1805	3M™ VFlex™ Health Care Particulate Respirator and Surgical Mask 1805S (small)	3M™ VFlex™ Health Care Particulate Respirator and Surgical Mask, 1804	3M™ VFlex™ Health Care Particulate Respirator and Surgical Mask, 1804S (small)
<b>APF</b>	10	10	10	10	10	10
<b>Class/Feature</b>	N95	N95	N95	N95	N95	N95
<b>Valve</b>	Unvalved	Unvalved	Unvalved	Unvalved	Unvalved	Unvalved
<b>Headband Attachment</b>	Stapled	Stapled	Stapled	Stapled	Stapled	Stapled
<b>Country of Origin</b>	Made in the USA with globally sourced materials	Made in the UK	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials
<b>Shelf Life</b>	5 years from date of manufacture	5 years from date of manufacture	see 3M Stockpile Shelf Life Memo	see 3M Stockpile Shelf Life Memo	5 years from date of manufacture	5 years from date of manufacture



Partner: **3M**



Product	3M™ Particulate Respirator 8511	3M™ Particulate Respirator 8211	3M™ Aura™ Particulate Respirator 9211+/37193(AAD)	3M™ Particulate Respirator 8293	3M™ Particulate Respirator 8233
APF	10	10	10	10	10
Class/Feature	N95	N95	N95	P100	N100
Valve	Valved	Valved	Valved	Valved	Valved
Headband Attachment	Stapled	Stapled	Stapled	Adjustable buckle straps	Adjustable buckle straps
Country of Origin	Made in the USA with globally sourced materials	Made in the USA with globally sourced materials	Made in Singapore	Made in the USA with globally sourced materials	Made in the USA
Shelf Life	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture	5 years from date of manufacture

Product	3M™ Particulate Respirator 8214	3M™ Particulate Welding Respirator 8515/07189(AAD)	3M™ Particulate Welding Respirator 8212	3M™ Particulate Welding Respirator 8512	3M™ Particulate Respirator 8516
APF	10	10	10	10	10
Class/Feature	N95, OV	N95	N95	N95	N95, AG
Valve	Valved	Valved	Valved	Valved	Valved
Headband Attachment	Adjustable buckle straps	Stapled	Adjustable buckle straps	Adjustable buckle straps	Stapled
Country of Origin	Made in the USA	Made in the USA	Made in the USA	Made in the USA	Made in the USA
Shelf Life	3 years from date of manufacture	2 years from date of manufacture	3 years from date of manufacture	3 years from date of manufacture	3 years from date of manufacture



Partner: **3M**



Description	Qty.	Unit Price (USD)	Total Price (USD)
Mask 3M N95 1860	Up to 350,000,000 /units	\$3.85 to \$4.00	Final price will depend on the 3M factory that accepts the requested production lot.
Mask 3M N95 1860	From 350,000,000 up to 2,000,000,000 /units	\$2.30 to \$2.90	
Success Fee (per unit)		\$0.20	

TERMS AND CONDITIONS

- The offer is valid for 5 days
- We will connect the company directly with 3M to do the purchase.
- We will walk the company through the whole process in order to assure that the purchase is arranged
- Without any brokers. For this service we charge a Success Fee.

PROCEDURE IS AS FOLLOWS

- The Buyer sends the LOI and POF to be qualified
- Buyer is qualified and his request forwarded for internal allocation in 3M
- 3M replies with a price and schedule
- Buyer agrees, signs a Success Fee agreement and the process begins
- 3M lawyers contact Buyer's designated contact
- Seller sends Sales Contract
- Buyer signs, stamps and returns Contract
- Seller Issues the Proforma Invoice
- The Buyer's Bank handles payment instrument.
- Seller's Bank verifies and confirms the payment instrument.
- Seller issues final payment instrument.
- Buyer's Bank verifies and confirms final payment instrument.
- After payment instrument is in place, seller sends SGS report and transports the good to the freight forwarder.
- Freight forwarder will confirm the reception of goods and will do an inspection.
- Upon reception of the inspection report from the freight forwarder the payment will be released to the seller and the goods will be released to the Buyer.
- Buyer pays Success Fee



Partner: **3M**



Air freight delivery costs included in the price of the mask based on the DDU conditions due to the 2019 Incoterms. Deposit to the escrow agency account at 20% required in 2 days after the signing of the sales contract and d 'purchase (SPA) Payment option SBLC / BG acceptable + 10% on the price. The delivery period of 7 to 10 days for the first tranche after having credited the deposit on the escrow account. For an amount greater than 50,000,000 based on the SBLS / BG payment terms, the delivery time will be indicated by the 3M Group sales department. We are ready to provide a SPA project for review.

Payment Methods: Escrow Account or LC (Letter of Credit). Delivery: Will be done coordinated when the contract is signed. Shipping: CIF AIR

This SCO is valid until May 31, 2020.

Geneve, April 29th, 2020

Sincerely

**Data for the LOI:**

## 3M Personal Safety Division Quick Reference Guide- Disposable Respirators

See important warning on last page. Questions? Call 3M at 1-800-243-4630.3 This respirator helps reduce exposures to certain airborne contaminants. Before use, the wearer must read and understand the User Instructions provided as a part of the product packaging. Follow all local regulations. In the U.S., a written respiratory protection program must be implemented meeting all the requirements of 29 CFR 1910.134, including training, fit testing and medical evaluation. In Canada, CSA standard Z94.4 requirements must be met and/or requirements of the applicable jurisdiction, as appropriate. Misuse may result in sickness or death. For correct use, see Supervisor and User Instructions, or call 3M PSD Technical Service in USA at 1-800-243-4630 and in Canada at 1-800-267- 4414