

# BUYER LETTERHEAD

ADDRESS PHONE EMAIL ADDRESS

TRANSACTION CODE :  
SELLER'S CODE :  
BUYER'S CODE :

## READY, WILLING AND ABLE LETTER

**DATE:** 1 OCTOBER 2021

**TO:** SBLC PROVIDER

**FROM:** FIRST & LAST NAME OF BUYER SIGNATORY, TITLE

I (**BUYER NAME**), AM HEREBY STATING, WITH FULL CORPORATE RESPONSIBILITY THAT I AM READY, WILLING AND ABLE TO PURCHASE **NI/FC SBLCs ISSUED BY HSBC, LONDON**, HAVING A TOTAL FACE VALUE OF **\$XX,000,000,000.00**.

COMPANY NAME:	
COMPANY REG. No:	
REG. ADDRESS:	
REPRESENTED BY:	
TITLE:	
PASSPORT No:	
COUNTRY OF ISSUE:	
DATE OF BIRTH:	
OPERATING PHONE	
OPERATING E-MAIL	

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## BANK INSTRUMENT DESCRIPTION:

INSTRUMENT	:	SBLC FULLY CASH BACKED, ICC 758 FORMAT
TYPE	:	OPERATIVE, IRREVOCABLE, ASSIGNABLE AND CONFIRMABLE
TERM	:	ONE YEAR AND ONE DAY
ISSUING BANK	:	HSBC, LONDON
CURRENCY	:	EURO
CONTRACT AMOUNT	:	XXB EURO
FIRST TRANCHE	:	XXXM EURO
PRICE	:	23% OF FACE VALUE, PLUS 2% FEES
INVOICE	:	23% OF FACE VALUE
CONSULTANT FEES	:	1.0% - BUYER SIDE CONSULTANTS   1.0% - PROVIDER SIDE CONSULTANTS (PAYABLE BY BUYER)
PAYMENT	:	SWIFT TT
DELIVERY MODE	:	RWA/KYC/POF, MT760, MT103 & ORIGINAL HARD COPY BY BANK BONDED COURIER

## TRANSACTION PROCEDURES:

- 1) BUYER SUBMITS THIS RWA LETTER, ALONG WITH A COMPLETE KYC (POF IN THE FORM OF A BANK RWA/BCL OR STATEMENT TO BE CONFIRMED BANK OFFICER TO BANK OFFICER VIA [AUTHORIZATION TO VERIFY](#)), MUST BE INCLUDED IN THE KYC, ALONG WITH AN APPROVED FEE SHARE AGREEMENT FOR CONSULTANTS.
- 2) PROVIDER PERFORMS DD THEN WILL ARRANGE A BANK OFFICER TO BANK OFFICER CALL TO CONFIRM POF.
- 3) ISSUING BANK (HSBC, LONDON) TO PRESENT THE PROVIDER'S DEED OF AGREEMENT (DOA) DIRECTLY TO THE BUYER SIGNATORY VIA COORDINATES PROVIDED IN THE KYC.
- 4) BOTH PARTIES EXECUTE THE DOA AND LODGE WITH THEIR RESPECTIVE BANK OFFICERS.

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- a) **ISSUING BANK WILL DELIVER THE INSTRUMENT TO THE BUYER'S DESIGNATED ACCOUNT, VIA AN MT760.**
- b) **BUYER'S BANK OFFICER WILL VERIFY DELIVERED SBLC, PAYMENT SHALL BE MADE AS AGREED BY THE BANK OFFICERS, INCLUDING CONSULTANTS' FEES, WITHIN 1-3 BANKING DAYS OF RECEIPT OF THE INSTRUMENT, i.e., T3, OR AS OTHERWISE AGREED BETWEEN THE BANK OFFICERS.**
- c) **HARD COPY OF THE INSTRUMENT WILL BE DELIVERED BY ISSUING BANK VIA BONDED COURIER TO BUYER'S BANK WITHIN 7 BANKING DAYS AFTER RECEIPT OF THE PAYMENT VIA MT 103.**

\* **SPECIAL INSTRUCTION:** THE BENEFICIARY OF THE FC SBLC WILL BE " [REDACTED] "

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## APPENDIX-A

### PROPOSED TRANCHE SCHEDULE

(PLEASE PROVIDE DESIRED TRANCHE SCHEDULE-OPTIONAL)

TRANCHE	WEEK	NUMBER OF TRANCHES	FACE VALUE	AGGRIGATE TOTAL
1 <sup>ST</sup>	1	1	€XXX.000.000,00	€XXX.000.000,00
2 <sup>ND</sup>	3	2		
3 <sup>RD</sup>	6	3		
4 <sup>TH</sup>	9	4		
5 <sup>TH</sup>	12	5		
6 <sup>TH</sup>	15	6		
7 <sup>TH</sup>	18	7		
8 <sup>TH</sup>	21	8		
		<b>TOTAL</b>		€XX.000.000.000,00

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**SIGNED AND AGREED FOR AND ON BEHALF OF THE BUYER: "COMPANY NAME"**

**DATE:** Friday, October 01, 2021

**SIGNATURE**

\_\_\_\_\_  
**Name / Title:**  
**Passport Number:**  
**Date of Issue:**  
**Date of Expiry:**  
**Issuing Authority:**