Unicom World Group

SERVICE OVERVIEW

Unicom
Civil aviation

Acquisition of Airbus and Boeing commercial aircraft, new or pre-owned, for airlines, lessors, governments and investors

Single-aisle · Wide-body · Freighter



unicomgroup@free.fr · 3i-holding.com

Your partner for commercial aircraft acquisition

Unicom World Group supports airlines, leasing companies, governments and investors in acquiring commercial aircraft from the two leading manufacturers, Airbus and Boeing.

From the initial requirement to aircraft delivery, we coordinate sourcing, negotiation, financing and compliance checks, with a single point of contact and total discretion.

2
manufacturers: Airbus and Boeing

36
reference models

3
segments: single-aisle, wide-body, freighter

10–40%
indicative discount depending on the file

◆ Negotiated terms

Depending on the model, volume, configuration and delivery schedule, the terms obtained may represent a discount of 10 to 40% on the reference list price, confirmed case by case in the offer.

01 Our services

Aircraft sourcing
Identification of new or pre-owned aircraft matching your fleet, routes and schedule.

Negotiation
Negotiation of price, cabin configuration, options and delivery slots.

Financing
Support with financing: outright purchase, finance lease, operating lease or sale and leaseback, with our partners.

Compliance
KYC checks and review of each file by our compliance department, managed by Covaxan.

Inspection and records
Coordination of technical inspections, aircraft history and airworthiness documents.

Delivery
Follow-up until handover of the aircraft, its registration and entry into service.

02 Airbus range

MODEL	SEGMENT	REFERENCE LIST PRICE (USD M)
A318	Single-aisle	77.4
A319	Single-aisle	92.3
A320	Single-aisle	101.0
A321	Single-aisle	118.3
A319neo	Single-aisle	101.5
A320neo	Single-aisle	110.6
A321neo	Single-aisle	129.5
A330-200	Wide-body	238.5
A330-800neo	Wide-body	259.9
A330-200F	Freighter	241.7
A330-300	Wide-body	264.2
A330-900neo	Wide-body	296.4
A350-900	Wide-body	317.4
A350-1000	Wide-body	366.5
A380	Very large	445.6

Average reference list prices published by the manufacturers (2018), before discounts. Manufacturers no longer publish list prices; actual prices are set in each offer.



03 Boeing range

MODEL	SEGMENT	REFERENCE LIST PRICE (USD M)
737-700	Single-aisle	85.8
737-800	Single-aisle	102.2
737-900ER	Single-aisle	108.4
737 MAX 7	Single-aisle	96.0
737 MAX 8	Single-aisle	117.1
737 MAX 200	Single-aisle	120.2
737 MAX 9	Single-aisle	124.1
737 MAX 10	Single-aisle	129.9
747-8	Very large	402.9
747-8F	Freighter	403.6
767-300ER	Wide-body	209.8
767-300F	Freighter	212.2
777-200ER	Wide-body	295.2
777-200LR	Wide-body	334.0
777-300ER	Wide-body	361.5
777F	Freighter	339.2
777-8	Wide-body	394.9
777-9	Wide-body	425.8
787-8	Wide-body	239.0
787-9	Wide-body	281.6
787-10	Wide-body	325.8

Average reference list prices published by the manufacturers (2018), before discounts. Manufacturers no longer publish list prices; actual prices are set in each offer.

Model availability. Some models on the list are no longer built new, in particular the A380, the 747-8 and previous generations (A320ceo, 737 NG). They are offered on the pre-owned market, subject to availability. The availability of each model is confirmed when the file is reviewed.

How an acquisition unfolds

1
Requirement
Aircraft type, quantity, configuration, schedule and preferred financing.

2
Letter of intent
Formalisation of your request through a letter of intent (LOI).

3
Compliance
KYC checks and approval of the file by our compliance department (Covaxan).

4
Offer & negotiation
Detailed offer, negotiation of terms and schedule.

5
Contract & delivery
Signing of the purchase agreement, production or inspection follow-up, then delivery.

◆ **Compliance**

We remind you that opening a file with us must necessarily obtain the validation of our compliance department, managed by Covaxan.

Open a file

For a personalised study, contact our team stating the aircraft type, quantity and desired schedule:

✉ unicomgroup@free.fr ◆ 3i-holding.com/contact-staff

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